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Your ability to get things done, to make friends quickly and easily, to increase your popularity, to help you to arouse enthusiasm among your associates. Dale Carnegie (1888-1955) was an American writer and lecturer and the developer of famous courses in self-improvement, salesmanship, corporate training, public speaking, and interpersonal skills. Born into poverty on a farm in Missouri, he was the author of How To Win Friends and Influence People (1936), a massive bestseller that remains popular today.

**Data Science for Business**
Foster Provost 2013-07-27 Written by renowned data science experts Foster Provost and Tom Fawcett, Data Science for Business introduces the fundamental principles of data science, and walks you through the “data-analytic thinking” necessary for extracting useful knowledge and business value from the data you collect. This guide also helps you understand the many data-mining techniques in use today. Based on an MBA course Provost has taught at New York University over the past ten years, Data Science for Business provides examples of real-world business problems to illustrate these principles. You’ll not only learn how to improve communication between business stakeholders and data scientists, but also how participate intelligently in your company’s data science projects. You’ll also discover how to think data-analytically, and fully appreciate how data science methods can support business decision-making. Understand how data science fits in your organization—and how you can use it for competitive advantage. Treat data as a business asset that requires careful investment if you’re to gain real value. Approach business problems data-analytically, using the data-mining process to gather good data in the most appropriate way. Learn general concepts for actually extracting knowledge from data. Apply data science principles when interviewing data science job candidates. Just Neighbors
Ferrell Charity 2019-03-09 Every day, my neighbor tells me to have a good morning. Every day, I tell him to f**k off. Kyle Lane is the town’s hottest cop. He’s also the man I’ve despised since high school. He’s made it his life’s mission to get under my skin. Each morning, he stands on his porch with an annoying smirk on his perfect face. Until one day, he’s no longer on his porch, but on mine. He claims he wants to redeem himself for ruining my life. My instincts tell me to stay away, but with each morning he shows up, it becomes harder and harder to resist his charm. He thinks he has me right where he wants me, but there’s just one problem: you’re not supposed to fall in love with your enemy. (An enemies to lover romance.)

**How To Win Friends And Influence People** Dale Carnegie 2022-05-17 “How to Win Friends and Influence People” is one of the first best-selling self-help books ever published. It can enable you to make friends quickly and easily, help you to win people to your way of thinking, increase your influence, your prestige, your ability to get things done, as well as enable you to win new clients, new customers, new business opportunities. Increase your earning power. Make you a better salesman, a better executive. Help you to handle complaints, avoid arguments, keep your human contacts smooth and pleasant. Make you a better speaker, a more entertaining conversationalist. Make the principles of psychology easy for you to apply in your daily contacts. Help you to arouse enthusiasm among your associates. Dale Carnegie (1888-1955) was an American writer and lecturer and the developer of famous courses in self-improvement, salesmanship, corporate training, public speaking, and interpersonal skills. Born into poverty on a farm in Missouri, he was the author of How To Win Friends and Influence People (1936), a massive bestseller that remains popular today.